

COS10: Questioning Skills – Using Probing Questions

If you have taken the other courses in the questioning series, you will know that knowledge is power, and using the right kind of questions can help you gain that knowledge.

But what happens when the questions you are asking just doesn't get you the depth of information you are looking for?

Well, maybe you should try using 'probing questions'.

Sometimes it's as simple as asking your respondent for an example, to help you understand a statement they have made. At other times, you might need additional information for clarification.

This course will help you use probing questions to gain more information.

Course Content

- How to use probing questions
- The five forms of probing questions: Simple, Comparative, Hypothetical, Extension, Summary

Course Duration

- 30 minutes

Available in:

- Audio
- Non-audio

Delivered via:


- Internet

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